

2011 Taiping Life Premium

Unit: RMB '000

		Individual	Bancassurance	* Other Channels		Group	Monthly Total
Jan	Single	6,638	1,056,957	0	Annuity	24,906	
	Regular	1,229,959	970,001	33,274	EB	107,911	
	Unit Link	0	0	0	Unit Link	0	
	Total	1,236,597	2,026,958	33,274	Total	132,817	3,429,646
Feb	Single	4,003	1,310,527	0	Annuity	5,488	
	Regular	710,366	1,144,167	27,866	EB	36,809	
	Unit Link	407	50	0	Unit Link	0	
	Total	714,776	2,454,744	27,866	Total	42,297	3,239,683
Mar	Single	19,511	1,023,475	0	Annuity	10,183	
	Regular	1,388,766	1,072,236	38,859	EB	35,994	
	Unit Link	22,015	64,035	0	Unit Link	0	
	Total	1,430,292	2,159,746	38,859	Total	46,177	3,675,074
Apr	Single	26,987	675,405	0	Annuity	3,072	
	Regular	751,904	679,999	33,320	EB	26,040	
	Unit Link	4,855	12,401	0	Unit Link	0	
	Total	783,746	1,367,805	33,320	Total	29,112	2,213,983
May	Single	21,292	695,008	0	Annuity	2,664	
	Regular	1,100,453	719,862	39,341	EB	37,976	
	Unit Link	6,645	9,778	0	Unit Link		
	Total	1,128,390	1,424,648	39,341	Total	40,640	2,633,019
Jun	Single	19,444	649,329	0	Annuity	4,904	
	Regular	1,146,099	796,173	40,546	EB	36,505	
	Unit Link	9,804	10,895	0	Unit Link	0	
	Total	1,175,347	1,456,397	40,546	Total	41,409	2,713,699
Jul	Single	12,033	674,045	0	Annuity	21,308	
	Regular	729,754	686,548	40,222	EB	21,770	
	Unit Link	8,396	21,691	0	Unit Link	0	
	Total	750,183	1,382,284	40,222	Total	43,078	2,215,767
Aug	Single	16,691	558,958	0	Annuity	4,309	
	Regular	834,995	680,920	48,043	EB	37,083	
	Unit Link	4,784	13,621	0	Unit Link		
	Total	856,470	1,253,499	48,043	Total	41,392	2,199,404
Sep	Single	17,192	488,790	0	Annuity	6,340	
	Regular	988,561	733,042	50,295	EB	25,924	
	Unit Link	8,267	13,087	0	Unit Link		
	Total	1,014,020	1,234,919	50,295	Total	32,264	2,331,498
Oct	Single	39,407	450,535	0	Annuity	4,690	
	Regular	955,448	802,430	48,769	EB	19,685	
	Unit Link	5,862	4,206	0	Unit Link	0	
	Total	1,000,717	1,257,171	48,769	Total	24,375	2,331,032
Nov	Single	20,579	455,762	0	Annuity	2,493	
	Regular	940,972	873,243	54,572	EB	26,548	
	Unit Link	1,649	6,820		Unit Link	0	
	Total	963,200	1,335,825	54,572	Total	29,041	2,382,638
Dec	Single	20,996	387,720	0	Annuity	12,145	
	Regular	1,163,144	850,979	54,705	EB	91,842	
	Unit Link	3,577	5,780	0	Unit Link	0	
	Total	1,187,717	1,244,479	54,705	Total	103,987	2,590,888

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	* Other Channels		Group	Total
Jan Dec	Single	224,773	8,426,511	0	Annuity	102,502	
	Regular	11,940,421	10,009,600	509,812	EB	504,087	
	Unit Link	76,261	162,364	0	Unit Link	0	
	Total	12,241,455	18,598,475	509,812	Total	606,589	31,956,331

* Other Channels is comprised of mainly telemarketing