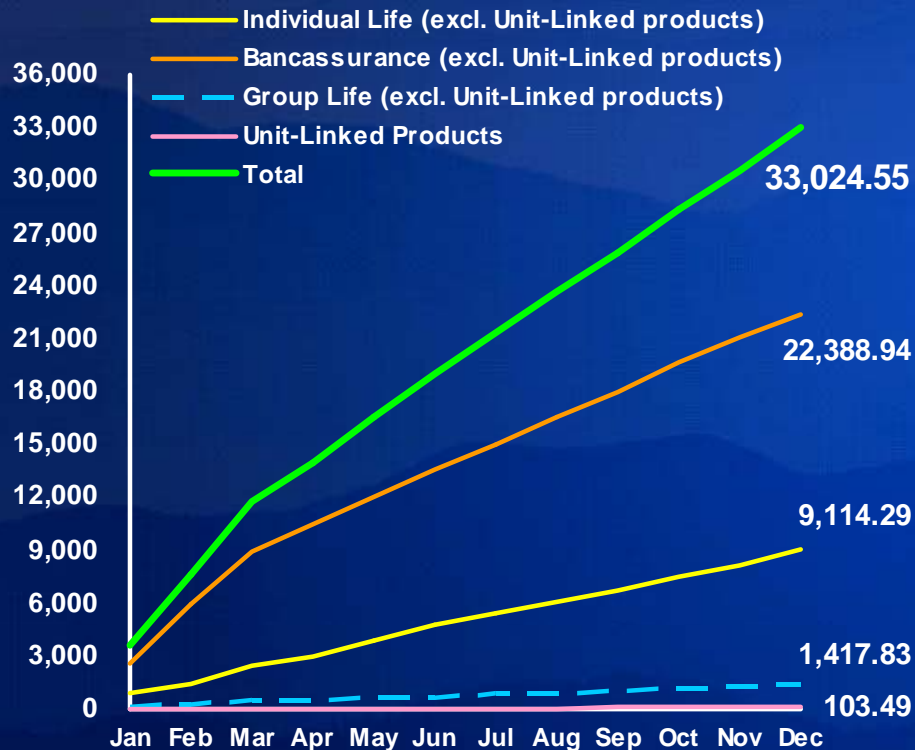


# TPL: Trend of Monthly Premium and Premium Deposits

**Jan – Dec 2010**

RMB million  
(YTD)



**Jan – Dec 2011**

RMB million  
(YTD)



\* Other Channels premium - mainly from Telemarketing